

Watertown City Council

April 25th, 2023

Agenda Item: LSU Trailer Replacement**Request for Action: Motion to Approve the Pricing for LSU Trailer and Upfitting****Department: Tom Hanson, Fire Chief****Background:**

At the March 14th meeting, authorization was granted to solicit pricing for a replacement of our LSU Trailer and subsequent upfitting.

Chief Hanson requested current pricing on the trailer from 3 suppliers. Staff is recommending purchase of the trailer from Central Trailer Sales in East Bethel, MN for the cost of \$15,899.00. Enhancements of this trailer over our existing unit includes a rear ramp door and will also include heavier duty axles to sustain the weight of the HVAC unit, generator, shelter, and subsequent equipment. CTS is estimating at 4-6 week build time for this trailer.

Pricing was also solicited with 3 suppliers to provide graphics and emergency lighting on this trailer. Staff recommends proceeding with the low quote from EATI, which is a reputable Emergency Vehicle upfitter in the area. The quote from EATI is \$5,215.02.

The grand total for this trailer and necessary upfitting is \$21,114.02. Staff is recommending we allocate the full fund balance of \$25,000 to this project as fire staff will have additional costs to add shelving and mount equipment inside the new trailer.

As noted in the previous meeting, the City of Watertown owns and maintains the trailer, but Carver County Fire Chief's Association will reimburse the city for the initial purchase. Watertown Public Works has expressed an interest in this trailer to house barricades and other traffic control equipment. At the time of delivery, the fire and public works departments will work out a fair market value on this trailer and seek reimbursement from the Chiefs Assn for the cost of the initial purchase, less this price.

Budget Impact:

Staff has budgeted \$25,000 for the trailer and any necessary upgrades to function as an LSU Trailer.

Funding Source:

Fire Capital Fund FC047 (LSU Trailer)

Attachments:

Trailer and Upfitting Quotes



18661 Hwy 65
East Bethel, MN 55011
Phone 763-434-2277
Fax 763-434-2280
www.centraltrailers.com
Garrett Besch

QUOTATION

DATE 3/21/23

GIVEN TO Hubie Widmer
PHONE 952-594-2313
Email hwidmer@watertownmn.gov

Red Discovery Challenger SE 8.5x18 with ramp door
Flat front round top trailer
7' Tall interior height
36" side door with rv latch
7k drop leg jack
Backup lights
6 D-rings in floor
One strip of recessed E-track down both walls
50 Amp service with motor base plug
4 Scene lights (2 on each side)
Exterior GFI outlet
1 standard outlet
2 four plug outlets
2 Extra dome lights (3 total)
4 4' LED lights on ceiling
Roof vent in place of side wall vents

\$15,899⁰⁰



Quote

2755 Geneva Avenue North
Oakdale, MN 55128
651-765-2657

Date	Quote #
3/21/2023	AW032123-40

Name / Address
WATERTOWN FIRE DEPT. 106 JONES ST. WATERTOWN, WI 53094

Ship To
WATERTOWN FIRE DEPT. 106 JONES ST. WATERTOWN, WI 53094

P.O. No.	Terms	Quote Valid Until	Account #	Rep	FOB
	NET 30	4/20/2023		ALW	ORIGIN

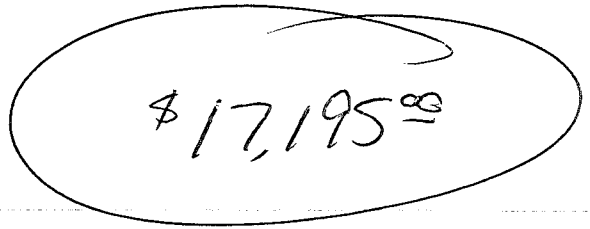
Qty	Item	Description	Price	U/M	Total
1	VEHICLE	18' FIREFIGHTER REHAB TRAILER	0.00		0.00
3	EMPSC07M9-D	SOUNDOFF MPOWER 7X3 WARNING LIGHT - SCREW MOUNT - DUAL COLOR - RED/WHITE	269.79	ea	809.37
3	EMPSC07M9-E	SOUNDOFF MPOWER 7X3 WARNING LIGHT - SCREW MOUNT - DUAL COLOR - BLUE/WHITE	269.79	ea	809.37
6	PMP8BZL01C	SOUNDOFF MPOWER 7X3 SINGLE CHROME BEZEL - FOR USE WITH SCREW OR STUD MOUNT 7X3 MPOWER LIGHTHEADS	19.38	ea	116.28
1	EX-MISC SUPPLY	STANDARD SHOP SUPPLIES FEE FOR GENERAL INSTALLATION AND WIRING MATERIALS	100.00	KIT	100.00
8	LABOR-SP	LABOR FOR INSTALLATION OF ABOVE INTEGRATED TO REVERSE LIGHT CIRCUIT OF TRAILER AND WARNING LIGHTS OF PULL VEHICLE	115.00		920.00
1	GRAPHIC SET	CUSTOM GRAPHIC SET - INSTALLED - PER CUSTOMER SUPPLIED ARTWORK - CUSTOMER TO WORK DIRECTLY WITH ADVANCED GRAPHIX FOR APPROVED GRAPHICS PACKAGE	2,460.00		2,460.00

All EATI production sales orders will have parts and labor invoiced separately.
You will receive an invoice for your parts once they are received and ready for the build.
If you would like to turn this quote into an order, please notify your sales rep ASAP

Total	\$5,215.02
--------------	------------

Tom Hanson

From: Hubie Widmer
Sent: Monday, March 20, 2023 5:07 PM
To: Tom Hanson
Subject: FW: Haulmark trailers



Here is a quote a adjustment for the trailer.

From: jim@brinkmantrailers.com <jim@brinkmantrailers.com>
Sent: Monday, March 20, 2023 1:55 PM
To: Hubie Widmer <hwidmer@watertownmn.gov>
Subject: Re: Haulmark trailers

Had a \$800 decrease Will be about 10-12 week build time

On 2023-03-16 09:13, Hubie Widmer wrote:

Good morning Jim. The Watertown City Council finally approved our request to purchase our trailer. I need to know if the quote has any price increase and what the lead time is for getting a trailer. Any questions let me know. Thank you.

Hubie Widmer

Chief 2

Watertown Fire Department

Ph: 952-594-2313

From: jim@brinkmantrailers.com <jim@brinkmantrailers.com>
Sent: Tuesday, September 13, 2022 5:08 PM
To: Hubie Widmer <hwidmer@watertownmn.gov>
Subject: Haulmark trailers

Attached is the build sheet from Haulmark on the requested trailer.

The price comes in at \$17,995 without the licensing or licensing point of sale road tax.

This is not a sales tax and can only be avoided by having Fire or police plates.

Please let me know if you have any questions



12090 Margo Ave So.
 Hastings, MN 55033
 651.438.8780

MN State Quote	
Date	Estimate #
3/21/2023	32999

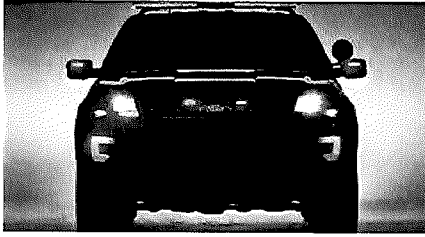
Name / Address
WaterTown Fire Department

2023 State Contract Quote

Minnesota Contract No.	Rep	P.O.
221688	swt	

Qty	Item	Description	Rate	Price
	I818TA2XLT	Interstate 8.5x18 Tandem Enclosed Trailer	11,777.00	11,777.00T
	Option	24" ATP stone guard	307.00	307.00T
	Option	36" side door with paddle latch	460.00	460.00T
	Option	7K drop leg jack	200.00	200.00T
	Option	roof vent	98.00	98.00T
4	Option	LED scene lights	600.00	2,400.00T
	Option	red with white cap and wrap	0.00	0.00T
	Option	50A service	508.00	508.00T
	Option	marinco plug	158.00	158.00T
2	Option	48" 110v LED lights	180.00	360.00T
3	Option	12v dome lights	27.00	81.00T
	Option	backup lights	95.00	95.00T
3	Option	interior 4 gang outlets	64.00	192.00T
	Option	exterior outlet	107.00	107.00T
	Option	ramp door	995.00	995.00T
32	Option	recessed E track	25.00	800.00T
6	Option	5k recessed D rings	45.00	270.00T
	HTAX	Transit Improvement Excise Tax	20.00	20.00

Subtotal		\$18,828.00
Sales Tax (0.0%)		\$0.00
Total		\$18,828.00



Safety Vehicle Solutions
 2095 Daniels St, Unit 967
 Long Lake, MN 55356
 612-701-3942
 ryan@svsmn.com
 www.svsmn.com

Estimate 2225

ADDRESS

WATERTOWN FIRE
 DEPARTMENT
 401 CARTER ST NE
 WATERTOWN, MN 55388 US

DATE
 03/21/2023

TOTAL
\$5,779.00

EXPIRATION
 DATE
 04/30/2023

YEAR
 2023

MAKE/MODEL
 ENCLOSED LSU TRAILER

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
	Sales	WHELEN M7 LIGHTS RED WITH CLEAR LENS (2) SIDES	2	199.00	398.00
	Sales	WHELEN M7 LIGHT RED/WHITE DUO WITH CLEAR LENS (1) REAR LIGHTS WILL GO WHITE WHEN IN REVERSE	1	229.00	229.00
	Sales	WHELEN M7 LIGHTS BLUE WITH CLEAR LENS (2) SIDES	2	199.00	398.00
	Sales	WHELEN M7 LIGHT BLUE/WHITE DUO WITH CLEAR LENS (1) REAR LIGHTS WILL GO WHITE WHEN IN REVERSE	1	229.00	229.00
	SERVICE/LABOR	INSTALL/LABOR COST FOR LIGHTING, TRAILER PLUG, SHOP SUPPLIES	1	1,850.00	1,850.00
	Sales	GRAPHICS FROM TRANSPORT GRAPHICS, INCLUDES PICK UP AND DROP OFF FROM TRANSPORT GRAPHICS, INSTALL AND SHOP SUPPLIES (SEE ATTACHED SKETCH OF TRAILER)	1	2,675.00	2,675.00

WATERTOWN FIRE DEPARTMENT NEW LSU TRAILER
 18' RED W/ WHITE ROOF

SUBTOTAL 5,779.00
 TAX 0.00

LIGHTS TO BE TIED INTO THE REVERSE WIRE ON TRAILER AND EMERGENCY LIGHTS ON TRUCK SIDE TO ACTIVATE WHEN NEEDED. SCENE LIGHTS TO BE INSTALLED FROM TRAILER DEALER.

TOTAL \$5,779.00

THANK YOU.

Accepted By

Accepted Date



Action Fleet, LLC
 11133 86th Avenue North
 Maple Grove, MN 55369
 763.391.6688
 www.actionfleet.us
 cs@actionfleet.us

Quote

FOB: Quote # Q2349
 Sales Person: D Date: 3/27/2023
 Due Date: 4/26/2023
 Terms: Net 30
 P.O. Number:
 Vehicle Info:

Bill To

WATERTOWN FIRE

Ship To

Item	Description	Qty	Unit Price	Amount
MISC	FEDERAL SIGNAL QUADRAFLARE 7X3 SPLIT COLOR, CLEAR LENS, RED/WHITE - 2 PER SIDE AND 1 ON RAMP DOOR	3	199.50	598.50T
MISC	FEDERAL SIGNAL QUADRAFLARE 7X3 SPLIT COLOR, CLEAR LENS, BLUE WHITE - 2 PER SIDE AND 1 ON RAMP DOOR	3	199.50	598.50T
MP	MISCELLANEOUS PARTS INCLUDES WIRE, CONNECTORS, FUSES, FUSE HOLDERS, SWITCHES ETC.	1	75.00	75.00T
LABORI SWITCH	INSTALLATION LABOR HOURS	10	95.00	950.00T
	SWITCH - MISC - ON TRAILER TO DISABLE WHITE FLASHING LIGHTS WHEN PARKED ON SCENE FOR NFPA COMPLIANCE	1	5.00	5.00T
RELAY	RELAY BOSCH SPDT MINI 40 AMP WITH MOUNTING BRACKET	1	5.00	5.00T
	UTILIZE BACKUP PIN ON TRAILER AND VEHICLE HARNESS TO ACTIVATE LIGHTS. MOVE BACKUP PIN ON VEHICLE TO EMERGENCY LIGHTS. GRAPHICS PACKAGES ARE NOT AVAILABLE - WE DO OPEN OUR SHOP TO GRAPHICS COMPANIES TO INSTALL THE GRAPHICS WHILE THE TRAILER IS HERE. GRAFIX SHOPP AND TRANSPORT GRAPHICS ARE HERE REGULARLY.			

Special order parts are subject to a restocking charge of up to 30% and shipping charges back to the manufacturer. Special order parts include push bumpers and wraps, partitions, seats, window guards, door panels, consoles and accessories. Special order lights, beacons, light bars, docking stations and organizers/storage units are non-returnable.

Subtotal \$2,232.00

Sales Tax (0.0%) \$0.00

Customer's Acceptance Signature

Total \$2,232.00

THANK YOU! We appreciate your business.