

Watertown City CouncilFebruary 10th, 2026**Agenda Item: CI144 Forklift (USED)****Request for Action: Authorization to Purchase Used Forklift****Employee/Dept.: Mike Loehrs, Public Services****Background:**

On January 27th the Council approved authorization for staff to solicit quotes for a used forklift. Staff solicited quotes for at least a 5,000-pound pneumatic forklift with a three-stage mast from Herculift, Quality Equipment, and Birnstengel Equipment.

After doing research and talking with different vendors, staff learned that there are two main types of internal combustion forklifts (LP Gas) available, cushion tires and pneumatic tire forklifts. The main difference between the two units is that a cushion tire forklift is mainly set up for indoor/warehouse use while a pneumatic forklift is set up for outside/rough terrain.

The quotes from each vender are as follows:

Herculift Equipment

2004 Mitsubishi FG30N
6,000-Pound Capacity
186" Triple Mast
Hours: 6,800

Price: \$11,500.00**Picture #1****Quality Equipment**

2015 Yale GLP050VX
5,000-Pound Capacity
195" Triple Mast
Hours: 5,659

Price: \$13,950.00**Picture #2****Birnstengel Equipment**

2014 Yale GLP050XV
5,000-Pound Capacity
200" Triple Mast
Hours: 9,615

Price: \$7,900.00**Picture #3**

With the acquisition of this used forklift staff will be able to load/unload pretreating tanks and install/remove all plow equipment safer and more efficiently. Staff will also be able to utilize more of the pallet racking that is located throughout our shop with the reach of this forklift.

Budget Impact:

Staff has budgeted \$8,000.00.

Funding Source:

Capital Improvement Fund

Recommendation:

Staff recommends the purchase of the Yale GLP050XV forklift from Birnstengel Equipment as stated above.

Motion Type:

Simple majority vote of members present.

Requested Action/Motion:

"I move to approve the purchase of the Yale GLP050XV 5000-pound forklift from Birnstengel Equipment for the price of \$7,900.00."

Attachments:

Herculift Quote

Picture #1 - Mitsubishi 6,000 pound forklift from Herculift

Quality Forklift Quote

Picture #2 - Yale 5,000 pound forklift from Quality Equipment

Birnstengel Equipment Quote

Picture #3 - Yale 5,000 pound forklift from Birnstengel Equipment



1/28/26

City of Watertown
309 Lewis Ave. S.
Watertown, MN 55388
Mike Loehrs
952-215-5855

DT260128



2004 Mitsubishi FG30N Pneumatic Tire Forklift

6,000 lb Capacity at 24in Load Center
Pneumatic Tires
Mast: 186" Triple
Sideshift
48" Long Standard Taper Forks
LP
Load Backrest
Metered Hours: 6800

Total Equipment Investment

\$11,500.00 plus tax and delivery

Delivery: Stock / As Available

Warranty: 30 Day Powertrain

FOB: Maple Plain, MN

SUBJECT TO LOCAL AND STATE TAXES WHERE APPLICABLE

THIS QUOTATION IS SUBJECT TO ACCEPTANCE BY BUYER AND SELLER WITHIN 30 DAYS FROM THE DATE HEREOF AND ONLY IN ACCORDANCE WITH THE TERMS STATED HEREON. BUYER GRANTS TO SELLER A SECURITY INTEREST IN EQUIPMENT DESCRIBED HEREIN UNTIL PAYMENT HAS BEEN MADE IN FULL.

Respectfully
Submitted by: _____
Dave Trow

Accepted by
Buyer: _____
(AUTHORIZED OFFICER OR REPRESENTATIVE)

Title: _____

Accepted by
Seller: _____

Company: _____

Date: _____

This quotation shall become a contract only upon signature of officer or other authorized representative of seller.

Picture #1 Mitsubishi Forklift 6,000LB - Herculift





5300 12th Avenue East, Shakopee, MN 55379

January 28, 2026

To: City Of Watertown

Attn: Mike Loehrs

Address: 309 Lewis Ave S

Watertown, MN 55388

Phone: 952-215-5855

Email: Mloehrs@watertownmn.gov

Date: Updated – 1/28/2026

Prepared By: Marcus Consoer

Phone: 612-900-8633

Email: Mconsoer@qualityforklift.com



Dear Mike,

Please see the following quote below for your review on a used 2015 Yale GLP050VXNDAE086 sit down forklift. If you have any questions, please feel free to contact me.

- **Make: Yale**
- **Model: GLP050VXNDAE086**
- **Year: 2015**
- **Mast: 86" Down/ 195" Raised/ 3 Stage**
- **Engine: LP Gas (No LP Tank Included)**
- **Capacity: 5,000 Lbs.**
- **Tires: Solid Pneumatic**
- **Forks: 48"**
- **Attachment: Hang On Side Shifting**
- **3 Way Valving**
- **Warranty: No Warranty**
- **Delivery Included**
- **New Full Steel LP Tank Included**

Purchase Price: \$13,950.00 Plus Tax

- **Optional Additional Cost: New Steer Tires \$1,000.00 or New Drive & Steer Tires \$2,000.00**

Acceptance:
Company: City Of Watertown
Name: Mike Loehrs

Quality Equipment
Prepared By: Marcus Consoer

Authorized Signature

Sales Representative

Picture #2 Yale Forklift 5,000LB – Quality Equipment



Birstengel Equipment

6100 Olson Memorial Hwy
Golden Valley, MN 55422

Estimate

Date	Estimate #
2/4/2026	151

Name / Address
City of Watertown Mike

			Project
Description	Qty	Cost	Total
2014 Yale GLP050XV 5000lb forklift 91/200"tsu s/s LPG s/n A974V03756M includes LP tank Delivery of Forklift or other inventory. customer to arrange		7,900.00	7,900.00T
		0.00	0.00T
		Subtotal	\$7,900.00
		Sales Tax (0.0%)	\$0.00
		Total	\$7,900.00

Picture #3 Yale Forklift 5,000LB – Birnstengel Equipment

